





**LYCEE SAINT GABRIEL NANTES OCEAN**  
**LEONARDO DA VINCI MOBILITY – CALL FOR PROPOSALS 2013 – SEEKING FOR PARTNERS**

|  |  |
|--|--|
| European programme   | Educational and vocational lifelong learning program<br><b>Leonardo da Vinci IVT Mobility</b><br>Call for proposals 2013<br>For more information : <a href="http://ec.europa.eu/education/llp/doc/call11/fiches/ldv3_en.pdf">http://ec.europa.eu/education/llp/doc/call11/fiches/ldv3_en.pdf</a>   |
| Aim  | Mobility (work placement) for about 20 pupils who are preparing a vocational training diploma to become sales assistants specialized in advice and sale of food products   |
| Placement and training topics  | <b>Relationship with customers and local products</b>  |
| About us<br> | <p> <b>SAINT GABRIEL Nantes Océan</b><br/> <b>Vocational secondary school</b><br/>         Loire Atlantique, West of France<br/> <a href="http://www.saint-gabriel-nantes-ocean.fr">www.saint-gabriel-nantes-ocean.fr</a> </p> <p>         Our secondary school is situated 30mn from Nantes and 10mn from the Atlantic Coast. We offer training in 3 fields: <b>Sales</b> of food products, services to individuals and farm management / horse breeding.       </p> <p>         Our educational ambition is based on several values: respect, freedom and responsibility. Our project is to develop actions of cooperation and partnerships with professional organizations, schools and local authorities in France and Europe.       </p> <div style="display: flex; justify-content: space-around;">    </div> |
| The partners we are looking for  | <p>         Ideally a secondary school providing vocational training in the field of sales, to initiate and develop a partnership and projects with us (work placements in companies...). Your task will be to help us to get contacts with companies in your area and to find work placements for our pupils. You will also help us to organize the living conditions of our pupils during their work placement.       </p> <p>         SAINT GABRIEL Nantes Ocean secondary school can also help you to develop connections with French companies and help you to build the same project of work placement for your pupils. We can also help you if you want to prepare a school trip in our region.       </p>  |
| Project details  | <p> <b>About our pupils</b><br/>         About 20 pupils who are 17 to 19 years old, and who are preparing a 3-year high school diploma to become sales assistants specialized in the food sector. They will be in the beginning of their third year and thus will have worked for 15 weeks in French shops.       </p>  |

|          |   |
|----------|---|
|          | <p><b>Targeted companies (as a priority)</b></p> <ul style="list-style-type: none"> <li>• Little shops</li> <li>• Companies producing and selling food products</li> <li>• Farms which directly sell to the public</li> <li>• Tourist shops selling local products and regional specialities</li> </ul> <p><b>Length and Period of the placement:</b><br/>3 weeks in October 2013 (this is a proposal)</p> <p><b>Conditions of work placement</b></p> <ul style="list-style-type: none"> <li>• Our school will ask for a “Leonardo” grant which will co finance the cost of the trip and accommodation of the pupils.</li> <li>• This placement consists in a training period in a professional environment and enables the trainees to acquire skills and finally get their diploma.</li> <li>• Each trainee will get cultural and foreign language training enabling him or her to carry out the work placement in a company under the best possible conditions.</li> <li>• One or two teachers will come with the trainees during the work placement, to guide them and evaluate their skills.</li> </ul> <p><b>Skills to be developed by the pupils during their work placement</b></p> <ul style="list-style-type: none"> <li>• Discover new ways of trade and sale, like local products, direct sale for example</li> <li>• Develop new skills for relationships, advising customers, communication in a multicultural context</li> <li>• Communicate in a foreign language in professional and social situations (in English and other European language)</li> <li>• Strengthen their ability to adapt to new situations, to be mobile, autonomous and responsible</li> <li>• Deepen their knowledge of quality procedures in Europe, control and security standards in food production and sale</li> </ul> <p><b>Other abilities to be developed</b></p> <ul style="list-style-type: none"> <li>• Communication with customers : identifying their needs and providing good service</li> <li>• Team work, autonomy and initiative</li> <li>• Open-mindedness, tolerance and mobility</li> </ul> |
| SCHEDULE | <p><b>A preparatory visit in November/December 2012</b><br/>We offer to come and meet you in order to know you and to prepare our project together, to visit shops that could host our pupils.</p> <p>Deadline for application submission: <b>February 2013</b> <span style="float: right;">Results of the selection process: May 2013</span></p>   |
| Contact  | <p><b>For international relationships:</b> Karen Drapeau, English teacher and coordinator for Leonardo program in our school<br/>By mail mainly: <a href="mailto:karen.drapeau@cneap.fr">karen.drapeau@cneap.fr</a> <span style="float: right;">Phone number: + 33 2 40 21 70 65</span></p>   |

